

ASSOCIATE MEMBER COMPANY (2021)

Membership Application

Name and address of company applying for membership:

Company: _____

Address: _____

City: _____ State: _____ Country: _____ Zip: _____

Phone: _____ Fax: _____

Website Address: _____ Twitter: _____

Name and title of individual completing questionnaire:

Name & Job Title: _____

Email Address: _____

Should you be considered the Official Representative for your company's membership? Yes ☐ No ☐

If no, please identify who should be designated as the Official Representative.

Name & Job Title: _____

Email Address: _____

If company applying for membership is not the parent company, please list the name and address of the parent company.

Company: _____

Address: _____

City: _____ State: _____ Country: _____ Zip: _____

Please check all that apply to your product line:

- | | |
|--|--|
| <input type="checkbox"/> Fragrance Supplier | <input type="checkbox"/> Law Firm |
| <input type="checkbox"/> Ingredient Supplier | <input type="checkbox"/> IT/Software Service Provider |
| <input type="checkbox"/> Packaging Supplier | <input type="checkbox"/> Testing Facilities and Services |
| <input type="checkbox"/> Fulfillment/Distribution Services | <input type="checkbox"/> Testing Equipment |
| <input type="checkbox"/> Industry-Related Media/Magazine | <input type="checkbox"/> Environmental Services/Consultant |
| <input type="checkbox"/> Advertising/Marketing Agency | <input type="checkbox"/> General Industry Consultant |
| <input type="checkbox"/> Hair Coloring Preparations | <input type="checkbox"/> Financial/Business Services |
| <input type="checkbox"/> Marketing/Research | <input type="checkbox"/> Other: _____ |

Briefly describe your company's services:

Let us know what prompted you to join PCPC:

2021 ASSOCIATE MEMBER COMPANY

Sales Certification Statement and Dues Calculation

Tax ID #: 13-1390920



COMPANY NAME:

NEW MEMBER - PRORATED

Deduct 50% from dues calculation; term expires 12/31/2021

2021 Associate Member dues are based on all 2020 goods/services provided to personal care products, cosmetics, toiletries, cosmetic drug products and fragrance industry. ***Database subscriptions NOT included in membership dues (separate invoice).**

Based on your Class (1-4), provide dues calculation below. If you have questions regarding the calculation, please call (202) 454-0350 or email membership@personalcarecouncil.org.

Class	2020 Cosmetic Industry Sales	Base Contribution		Sales Computation		2021 Dues
1	Ingredients & Packaging Supplies					
A	Up to \$500,000	\$ 1850				
B	\$500,001 to 1,000,000	\$ 1850	+	.18% of excess over \$500,000	=	
C	\$1,000,001 to 4 million	\$ 2770	+	.085% of excess over \$1 million	=	
D	\$4,000,001 to \$16 million	\$ 5300	+	.048% of excess over \$4 million	=	
E	Over \$16 million	\$10,460	+	.037% of excess over \$16 million maximum dues: \$24,950	=	
2	Fragrance Suppliers					
A	Up to \$500,000	\$ 1850			=	
B	\$500,001 to 1,000,000	\$ 1850	+	.18% of excess over \$500,000	=	
C	\$1,000,001 to 4 million	\$ 2770	+	.085% of excess over \$1 million	=	
D	\$4,000,001 to \$16 million	\$ 5300	+	.048% of excess over \$4 million	=	
E	Over \$16 million	\$10,460	+	.037% of excess over \$16 million, maximum dues: \$33,500	=	
3	Print/Electronic Media & Marketing/ Advertising Firms	\$3,500				
4	Independent Laboratory/ Consultant/Specialized Service	\$3,275				

☐ **International Associate Members:** Companies who meet the requirements of associate membership but do not distribute in the U.S. and have no parent/affiliate/subsidiary/division with U.S. sales. **Annual Dues are \$2,800**

- ☐ Enclosed is a check (U.S. dollars only, drawn on U.S. bank) in the amount of \$ _____ determined by the above dues schedule. **Please make check payable to Personal Care Products Council.**
- ☐ I will pay by Wire/ACH [For bank information, call (202) 454-0350 or email membership@personalcarecouncil.org]
- ☐ Please charge my credit card: ☐ American Express ☐ Visa ☐ MasterCard

***REQUIRED FIELDS THAT NEEDS TO BE COMPLETED – Please print legibly**

*Card No: _____ *Exp. Date: _____ *3-digit CVV Code on back of card: _____

*AMEX 4-digit CVV Code on front of card: _____

*Name on Card: _____ *Signature: _____

*Amount to be charged: \$ _____ **(Note: 3.5% Processing fee incurred over \$10,000)**

*Card Billing Address: _____

Dues payments to PCPC are not deductible as charitable contributions but can be considered an ordinary and necessary business expense for federal income tax purposes. A portion of dues is not deductible as an ordinary and necessary business expense to the extent that PCPC engages in lobbying. The non-deductible portion of dues for 2021 is estimated to be 33%.

I certify that the amount entered above is the correct amount due to PCPC for 2021 membership dues for my company, parent, subsidiaries, divisions and affiliates and that I have included all 2020 U.S. salon and retail sales for cosmetics, toiletries, personal care products, cosmetic drug products and fragrances in my computation.

*Name: _____ *Title: _____

*Phone: _____ *Email Address: _____

*Signature: _____ Date: _____

**Return this application (2 pages) and dues payment to – Attention: Membership,
Personal Care Products Council, 1620 L Street NW, Suite 1200, Washington, DC 20036 OR fax to (202) 331-1969**