

ASSOCIATE MEMBER COMPANY

Membership Application

Name and address of company applying for membership:

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Website Address: _____

Name and title of individual completing questionnaire:

Name & title: _____

Email address: _____ Phone: _____

Should you be considered the Official Representative for your company's membership? Yes No

If no, please identify who should be designated as the Official Representative.

Name & title: _____

Email address: _____ Phone: _____

If company applying for membership is not the parent company, please list the name and address of the parent company.

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Please check those boxes which apply to your products/services:

- | | |
|--|--|
| <input type="checkbox"/> Fragrance Supplier | <input type="checkbox"/> IT/Software Service Provider |
| <input type="checkbox"/> Ingredient Supplier | <input type="checkbox"/> Testing Facilities and Services |
| <input type="checkbox"/> Packaging Supplier | <input type="checkbox"/> Testing Equipment |
| <input type="checkbox"/> Fulfillment/Distribution Services | <input type="checkbox"/> Environmental Services/Consultant |
| <input type="checkbox"/> Industry Related Media/Magazine | <input type="checkbox"/> General Industry Consultant |
| <input type="checkbox"/> Advertising /Marketing Agency | <input type="checkbox"/> Financial/Business Services |
| <input type="checkbox"/> Marketing Research | <input type="checkbox"/> Other: _____ |
| <input type="checkbox"/> Law Firm | |

Please briefly describe your company's services:

Please let us know what prompted you to join the Council:

**To begin your membership: Return this form, your completed dues calculation form, and dues payment to:
Personal Care Products Council, 1101 17th Street, NW, Suite 300, Washington, DC 20036.**

ASSOCIATE MEMBER COMPANY
Sales Certification Statement and Dues Calculation

Tax ID #: 13-1390920

New Member

New Member

2012 Associate Member dues are based on all 2011 goods/services provided to the cosmetic, toiletry, personal care products, cosmetic drug product and fragrance industry.

Please complete the following information and return a copy of this form with remittance to the Council.

Class	2011 Cosmetic Industry Sales	Base Contribution		Sales Computation		2012 Dues
1	Ingredients & packaging Suppliers					
A	Up to \$500,000	\$ 1850				
B	\$500,001 to 1,000,000	\$ 1850	+	.18% of excess over \$500,000	=	
C	\$1,000,001 to 4 million	\$ 2770	+	.085% of excess over \$1 million	=	
D	\$4,000,001 to \$16 million	\$ 5300	+	.048% of excess over \$4 million	=	
E	Over \$16 million	\$10,460		.037% of excess over \$16 million maximum dues: \$16,850		
2	Fragrance Suppliers					
A	Up to \$500,000	\$ 1850			=	
B	\$500,001 to 1,000,000	\$ 1850	+	.18% of excess over \$500,000	=	
C	\$1,000,001 to 4 million	\$ 2770	+	.085% of excess over \$1 million	=	
D	\$4,000,001 to \$16 million	\$ 5300	+	.048% of excess over \$4 million	=	
E	Over \$16 million	\$10,460	+	.037% of excess over \$16 million, maximum dues:\$32,500	=	
3	Print/Electronic Media & Marketing, Advertising Firms	\$3,500	+		=	
4	Independent Laboratory Consultant/Specialized Service	\$2,775	+		=	

Example of computation: Class 2 associate member with \$2 million in 2011 sales to the cosmetic industry would pay \$3,620 in dues— \$2,770 base contribution plus \$850 (.085% of its sales over \$1 million).

International Associate Members: Companies who meet the requirements of associate membership but do not distribute in the U.S. and have no parent/affiliate/subsidiary/division with U.S. sales **Annual Dues are \$2,800**

Enclosed is a check (U.S. dollars only, drawn on U.S. bank) in the amount of \$ _____ determined by the above dues schedule. **Please make check payable to Personal Care Products Council.**

Please Charge my credit card: American Express Visa MasterCard

Card No: _____ Exp. Date: _____

Name on Card: _____ Signature: _____

Dues payments to the Council are not deductible as charitable contributions, but can be considered an ordinary and necessary business expense for federal income tax purposes. A portion of dues is not deductible as an ordinary and necessary business expense to the extent that the Council engages in lobbying. The non-deductible portion of dues for 2012 is estimated to be 26%.

I certify that the amount entered above is the correct amount due the Council for 2012 membership Dues for my company/parent/subsidiaries/divisions/affiliates and that I have included all 2011 U.S. salon and retail sales for cosmetics, toiletries, personal care products, cosmetic drug products and fragrances in my computation.

Name: _____ Title: _____

Phone: _____ Email address: _____

Signature: _____ Date: _____